

1	CONTRACTING ENTITY		
1.1	Official name:	Athens International Airport S.A.	
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece	
1.3	Contact point:	Mr. S. Lountzis	Telephone: +30 210 35 36 490 E-mail: LountzisS@aia.gr Tenders@aia.gr
1.4	General internet address:	http://www.aia.gr/company-and-business/business/current-tenders/	

2	OBJECT OF THE CONTRACT	
2.1	Title:	Provision of engineering consultancy services for the renewal of the airside asphalt pavements and the airfield ground lighting
2.2	Type of contract:	Services
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.02.19), is inviting companies or groups of economic operators with proven experience in similar size projects with regards to engineering consultancy services in heavy maintenance of pavements in civil or military airports, and in upgrade of the AGL lights and associate infrastructure (CCRs, cables, remote switch units etc.) in a CATII or CATIII civil or military airports, to express their interest for the implementation of the Project "Provision of engineering consultancy services for the renewal of the airside asphalt pavements and the airfield ground lighting" at Athens International Airport "Eleftherios Venizelos".</p> <p>The overall scope includes all required expert Engineering Consulting services for the Project "Provision of engineering consultancy services for the renewal of the airside asphalt pavements and the airfield ground lighting" at Athens International Airport "Eleftherios Venizelos".</p> <p>Forming an integral part of the airport's critical airside infrastructure in terms of aviation safety and operational efficiency, the project involves 1) the targeted resurfacing of approximately 855,000m² of the heavily utilized asphalt pavements and 2) the LED upgrade of 6,300 AGL lights (the entirety of the lighting fixtures) with a gradual completion by the end of 2028.</p> <p>In view to the above, a targeted resurfacing intervention (ranging from 50mm to 100mm) of the heavily utilized parts of the aged asphalt pavements (reaching their 20-years' design life) is proposed at the most affected area of 855,000m² in order to preserve airside safety and operational excellence, asset availability and pavements' structural integrity over the remaining concession period.</p> <p>In parallel, towards utilizing the demanding implementation schedule (in terms of its impact to airport operations) of the pavements' resurfacing, the airfield ground lights, shall be modernized by replacing 6,300 lights with new ones of contemporary LED technology and enhanced durability in line with ICAO and HCAA requirements. The upgrade of the conventional airfield lighting fixtures shall be combined with the renewal of the associated field infrastructure (880km cabling, 6,300 transformers, 3,800 control units and 130 constant current regulators).</p> <p>The project is planned to be studied on an Outline Design (OD) basis, during this year, and implemented through a Design and Build (D&B) method with gradual completion till 2028.</p> <p>The project management approach, foresees the engagement of a specialized engineering consultant whose main tasks are summarized as follows:</p> <ul style="list-style-type: none"> -Evaluation of the airside asphalt pavements and AGL system as-is status. -Development of OD study (for HCAA submission), technical specifications, and implementation phasing plan within a live airport environment. -Preparation of tender package for the D&B contractor's selection and support during the procurement stage. -Review and approval of DD study.

		<p>-On-site construction supervision, including the final testing and commissioning stage and provision of performance certificates.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>
2.4	Lots:	Not Applicable
2.5	Information about options:	Not Applicable
2.6	Duration of the contract:	<p>Estimated award: July 2024 Project Completion: December 2028.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>
2.7	Renewals:	Not Applicable
2.8	Estimated contract value:	The estimated total contract value amounts to € 3.0 million

3	LEGAL, ECONOMIC AND FINANCING INFORMATION	
3.1	Deposits and guarantees:	<p>Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents.</p> <p>The awarded contractor will be required to submit a Performance Bond, upon signing of the contract.</p> <p>Details and prerequisites are provided in the Tender Documents.</p>
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	<p>In case applicants form and participate in the Tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability.</p> <p>More details are included in the Tender Documents.</p>
3.4	Other particular conditions:	None

4	CONDITIONS FOR PARTICIPATION	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	<p>i. Tenderer's financial ability in relation to the Project's anticipated maximum annual cash outflow (estimated at €700K) as proven by the last fiscal year's (2022) audited financial statements, (i.e., balance sheet, income statement, cashflow statement), the notes of the financial statements and the chartered auditor's report.</p> <p>ii. Tender's financial standing as derived from the submitted audited financial statements (i.e., balance sheet, income statement, cashflow statement), the notes of the financial statements and the charter auditor's report for each of the previous three (3) financial years i.e., 2020, 2021, 2022; and a bank reference in the form of letter issued by the Tenderer's bank describing from the bank's point of view the nature of the business relationship with the participant, for example, that the business cooperation between the bank and the participant is smooth/satisfactory etc.</p> <p>More details are included in the Tender Documents.</p> <p>AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: https://www.aia.gr/company-and-business/business/privacy-notice-business-partners , being an integral part of the present document</p>
4.3	Technical ability to Execute the Project:	<p>i. Proven experience of at least two (2) similar projects in the last seven (7) years for heavy maintenance of pavements in civil or military airports, pertaining client advisory, design review, supervision, and quality assurance / quality control of P401 asphalt material or other ICAO/ EASA compliant asphalt material; with a construction cost of at least €35mio for each project. The experience shall be evidenced by a client's written confirmation (attestation) on the tenderer's role in the project, the dates of project award and project completion, the overall cost of the works and the timely and successful completion of the tenderer's scope.</p> <p>ii. Proven experience of at least two (2) similar projects within the past seven (7) years of upgrade of the AGL lights and associate infrastructure (CCRs, cables, remote switch units etc.) in a CATII or CATIII civil or military airports, pertaining client advisory, design review, supervision, and quality assurance / quality control; with a construction cost of at least €10mio for each project. The experience shall be evidenced by a client's written confirmation (attestation) on the tenderer's role in the project, the dates of project award and project completion, the overall cost of the works and the timely and successful completion of the tenderer's scope.</p>

		More details are included in the Tender Documents
4.4	Quality / Health & Safety / Environmental Certifications	<ul style="list-style-type: none"> i. Quality Management certificate ISO 9001:2015. ii. Health and Safety (H&S) certificate ISO 45001:2018. iii. Environmental Management System (EMS) Certification as per 14001:2015.
4.5	Information for evaluating if the requirements are met:	<p>Applicants will be assessed and pre-selected on the basis of equal opportunities. Their economic and financial ability under 4.2, their technical capacity under 4.3, and their certifications under 4.4, will be assessed on a go/ no-go basis.</p> <p>More details are included in the Tender Documents</p>
4.6	Execution of the works is reserved to a particular profession:	Not Applicable
4.7	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the works:	Yes

5	PROCEDURE		
5.1	Type of procedure:	Open	
5.2	Award criteria:	The most economically advantageous tender in terms of the criteria stated below	
		Technical Award Criteria	
		<p>B.1 Time Schedule</p> <p>Submission of a comprehensive time-schedule, describing all stages of the project in the optimum sequence, detailing the critical path to attain the project's milestones and completion dates as detailed in Chapters 6.9 and 7 of the Scope Document.</p>	10%
		<p>B.2 Project Methodology</p> <p>The detailed methodology and associated QA/QC processes to be employed for the development of the outline design, verification of the detail design and construction supervision stages of the project, detailing the steps to evidence compliance with the requirements of ICAO, EASA and HCAA where applicable, supported by typical tables of contents for each deliverable as shown in Chapter 6.9 of the Scope Document.</p>	25%
	<p>B.3 Project Team</p> <p>A project team structure, representing all involved disciplines and indicating the project team CV's (including in-house and outsourced personnel), depicting their</p>	5%	

		qualifications, certifications, and experience as requested in Chapter 9 of the Scope Document.	
		The threshold set for qualifying to the financial evaluation is 70%.	
		Financial Award Criteria	
		Cost of the Project	60%
5.3	Information about electronic auction:	N/A	
5.4	Time limit for requesting Tender Documents	N/A	
5.5	Time limit for receipt of tender proposals:	13/05/2024	17:00 (GR)
5.6	Language(s) in which tenders or requests to participate may be drawn up:	<p>a) All documents submitted in this Tender are to be in the English language;</p> <p>b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language;</p> <p>c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.</p>	
5.7	Minimum time frame for tenderer's offer validity:	6 months	

6	COMPLEMENTARY INFORMATION																				
6.1	This is a recurrent procurement:	No																			
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to Tenders@aia.gr. The written application should bear the title "Provision of engineering consultancy services for the renewal of the airside asphalt pavements and the airfield ground lighting" and the indication 'Application'</p> <p>In this application the following table must be provided filled-out:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="2" style="text-align: center; background-color: #cccccc;">DETAILS OF APPLICANT AND CONTACT PERSON</th> </tr> </thead> <tbody> <tr> <td>Tender title</td> <td></td> </tr> <tr> <td>Company or consortium/joint venture name</td> <td></td> </tr> <tr> <td>Company Address</td> <td></td> </tr> <tr> <td>Title (Mr/Ms)</td> <td></td> </tr> <tr> <td>Contact person Name</td> <td></td> </tr> <tr> <td>Contact person Surname</td> <td></td> </tr> <tr> <td>Corporate title</td> <td></td> </tr> <tr> <td>Phone</td> <td></td> </tr> </tbody> </table>		DETAILS OF APPLICANT AND CONTACT PERSON		Tender title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone	
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Phone																					

Mobile	
Email	
User that is going to be granted access to the VDR (Name)	
User that is going to be granted access to the VDR (Company)	
User that is going to be granted access to the VDR (Email address)	

Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to download the Tender Documents and prepare and submit their Proposals within the time schedule stated under Section 5.5 of this Contract Notice.

All requested documents must be submitted electronically in a Virtual Data Room (VDR) System.

Following the submission of their written application and in order to be able to participate in the Tender, the Applicant needs to designate a user that is going to be granted access to the VDR.

The details that are needed in order to create the credentials for entering the Virtual Data Room are the following and should be submitted at Pichask@aia.gr and copying DimitriouG@aia.gr :

- Name:
- Company:
- Email Address:

Upon submitting these details, Applicants will be sent two emails from VenueClientServices@dfnsolutions.com, which is the provider of the VDR platform "Venue".

The first mail is the invitation to the VDR and it will contain detailed information on how to create an account. The second mail will contain a personalized link that redirects the Applicant s to the Venue sign up page. In case any Applicant doesn't receive any of the above in their inbox, please be sure to check the Junk Mail folder and if not, communicate immediately with AIA at Pichask@aia.gr, copying DimitriouG@aia.gr .

Once Applicants complete the sign-up process, they can log in to www.dfsvenue.com and enter the VDR. VDR can be accessed by any web browser although Google Chrome is recommended for performance issues. No installation is needed.

When entering the VDR, Applicants will be able to see and download the folder with the Tender documents.

It is strongly advised to proceed to your login process to the Venue much earlier than the deadline of submission. Applicants may be requested to supply additional information.

For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.

The contract will be subject to Greek law.

		<p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>More details are provided in the Tender Documents.</p>
6.3	Procedures for appeal:	<p>Applicants have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee</p>
6.4	Escalation of Disputes	<p>A. Body responsible for mediation procedures: Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 106 71 Athens Greece Telephone: +30 210 3678910 E-mail: info@eodid.org Internet address: http://www.eodid.org</p> <p>B. <u>Exclusive jurisdiction of Athens Courts</u></p>