

**RFI for the provision, installation and maintenance of
a new SODAR/RASS system**

Athens International Airport S.A. (AIA) intends to conduct a tender for the “Provision, Installation and Maintenance Services of a Sonic Detection and Ranging (SODAR) system and a Radio Acoustic Sounding System (RASS) system of Athens International Airport”. In that respect, and prior to the launching of the said tender, AIA wishes to communicate the main aspects of the tender to potential participants having experience in the area of the aforementioned subject, for a preliminary market consultation and in order to receive their comments, remarks and opinions.

Participants wishing to be involved in the consultation process shall express their interest by submitting a written application by email to AIA. The written application should carry the indication "RFI for the provision of a new SODAR/RASS system" and should be addressed to Athens International Airport's Procurement Department at the email address Tenders@aia.gr

In this application the following table shall be completed including also a confidentiality statement by the applicant's contact person:

DETAILS OF APPLICANT AND CONTACT PERSON	
Company name	
Company Address	
Title (Mr/Ms)	
Contact person's Name	
Contact person's Surname	
Corporate title	
Phone	
Email	
STATEMENT	
<i>By making this application we acknowledge and accept that the documents provided are commercial, confidential in nature and that AIA retains the right to seek damages for their unauthorised disclosure</i>	
Contact person's Signature	
Company's official stamp	

Following the submission of their written application, applicants will receive details, by email, of how they can obtain the documents from AIA on which they will provide their comments. These documents will be made available in electronic format and applicants are expected to respond accordingly.

Questions or inquiries pertaining to the RfI documents may be submitted, by the participant's contact person, at email Tenders@aia.gr until **09th July 2024**. The questions or inquiries shall explicitly state the project title and must be submitted in an editable word document (.DOC format).

Participants shall submit to AIA the below listed deliverables as well as any other information deemed necessary until **16 July 2024** at email: Tenders@aia.gr

AIA expects from the participants to provide their input for this market consultation by submitting the below deliverables:

1. Comments and remarks (if any) on the Scope of Works.
2. A rough budget estimation for the proposed solution and maintenance services

It should be noted that the elaboration of the participants' comments, remarks and opinions in the final scope lies under AIA's sole discretion.

All documents provided by AIA in connection with this market consultation process, including data, information, specifications and the like, and other materials which may be provided by AIA to the participants and which are not in the public domain at that time, must be retained, in confidence, by the participant and not be disclosed to any third party except with the express prior written authorization of AIA, or unless required to do so by law, or by a competent legal authority having appropriate jurisdiction. The participant by making an application acknowledges and accepts that the documents provided are commercial, confidential in nature and that AIA retains the right to seek damages for their unauthorised disclosure.

Following the submission of comments, remarks and opinions, participants might be asked by AIA to make a presentation to AIA, at a time and date to be arranged by AIA.