

1	CONTRACTING ENTITY	
1.1	Official name:	Athens International Airport S.A.
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece
1.3	Contact point:	Mr. S. Lountzis Telephone: +30 210 35 36 490 E-mail: Tenders@aia.gr
1.4	General internet address:	http://www.aia.gr/company-and-business/business/current-tenders/
2	OBJECT OF THE CONTRACT	
2.1	Title:	CapEx 2024.921 - EXPANSION OF THE EMIGRATION AREA AT THE SATELLITE TERMINAL BUILDING (STB)
2.2	Type of contract:	Construction Works
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.02.19) and Law 5080/2024 (Government Gazette A' 4/ 16.01.2024), is inviting companies or groups of economic operators to tender for the Works in title at Athens International Airport "Eleftherios Venizelos".</p> <p>This reconfiguration of the overall STB emigration area involves the creation of additional passport booths and new passport control e-gates, which will be implemented following the completion of the Entry Exit concept set to be adopted at EU airports by next winter. In this respect, the intended expansion aims at creating twelve (12) centralized passport control points to increase the overall passport control capacity.</p> <p>The project involves the reconfiguration of an area of approx. 1,200 sqm at the STB Departures, addressing the following key elements, on the basis of a detailed design study:</p> <ul style="list-style-type: none"> • upgrade of the passport control facility with six (6) manned booths and six (6) lanes of Automated Border Control (ABC) e-gates • expansion of the passport control queuing area (from 180 sqm to 350 sqm) • operational reconfiguration of customs and pre-boarding facility allowing shorter and smoother passengers' flows • relocation of the associated F&B unit and WC clusters to serve the new arrangement. <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>
2.4	Information about options:	Not Applicable
2.5	Duration of the contract:	<p>Estimated award: December 2024 Project completion: April 2025 Term completion (including Liability Period): April 2027</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>

2.6	Renewals:	Not Applicable
2.7	Estimated contract value:	€ 1.6 million
3	LEGAL, ECONOMIC AND FINANCING INFORMATION	
3.1	Deposits and guarantees:	<p>Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents.</p> <p>The awarded contractor will be required to submit a Performance Bond, upon signing of the contract.</p> <p>Details and prerequisites are provided in the Tender Documents.</p>
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	<p>In case applicants form and participate in the Tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability.</p> <p>More details are included in the Tender Documents.</p>
3.4	Other particular conditions:	None
4	CONDITIONS FOR PARTICIPATION	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	<p>Applicants will be asked to prove:</p> <ul style="list-style-type: none"> i. Tenderers' financial ability in relation to the project's anticipated cost (estimated at €1.6mio) as proven by the last fiscal year's (2023) audited financial statements, (i.e., balance sheet, income statement, cash flow statement), the notes of the financial statements and the chartered auditor's report. ii. Tenderers' financial standing as derived from the submitted audited financial statements (i.e., balance sheet, income statement, cashflow statement) the notes of the financial statements and the chartered auditor's report, for each of the previous three (3) fiscal years i.e., 2021, 2022, 2023; and a bank reference in the form of letter issued by the tenderer's bank describing from the bank's point of view the nature of the business relationship with the participant, for example, that the business cooperation between the bank and the participant is smooth/satisfactory etc. <p>More details are included in the Tender Documents.</p> <p>AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at</p>

		pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: https://www.aia.gr/company-and-business/business/privacy-notice-business-partners , being an integral part of the present document.
4.3	Technical capacity:	Proven experience in building projects pertaining to civil, electromechanical, and fit out works. Minimum two (2) projects during the last seven (7) years with individual contract values more than €1mio, evidenced by a client’s attestation on the associated cost, the project’s award date and the timely and successful completion.
4.4	Performance in previous AIA’s International Construction Projects awarded over the last 3 years. <i>(Applicable only for tenderers previously awarded AIA’s international construction projects as contractors).</i>	The tenderer, irrespective of its form of participation or any entity on which it relies, will be excluded from participating in the procurement procedure and the tender in any of the following situations: <ul style="list-style-type: none"> • in case, it has been found in default or in breach of prior obligations or terms of past signed agreements with AIA, which resulted in early termination of the agreement(s) or led to any damages to AIA or third parties, or the forfeiture of any letter of guarantee, or the enforcement of penal clauses or any other similar sanctions. • in case of time delay in a previous project, due to tenderer’s fault, evidenced by 1) the Taking Over Certificate proving the non-attainment of the contractual completion date or the extended completion date (validly granted in case of project scope variations), and/or 2) AIA’s continuous notifications escalated even to the issuance of a “Special Notice” as foreseen under the “Termination of the Agreement” Clause in the terms and conditions of the contract. • if the entity or any individual within the entity is in breach of grave professional misconduct in the past, either by omission, misrepresentation, or violation of business practices in good faith, or any violation which constitutes professional misconduct contrary to provisions, among others, of labour, social and environmental, law.
4.5	Quality / Health & Safety / Environmental Certifications	<p>a. Quality Management certificate (9001:2015).</p> <p>b. Health and Safety (H&S) certificate (OHSAS 18001:2007 or ISO 45001:2018 or relevant H&S manual).</p> <p>c. Environmental Management System (EMS) Certification as per 14001:2015 and/or verification as per EMAS 1221/2009.</p>
4.6	Information for evaluating if the requirements are met:	Applicants will be assessed and pre-selected on the basis of equal opportunities. Their economic and financial ability under 4.2, their technical ability under 4.3, their performance in previous AIA’s International Construction Projects awarded over the last 3 years under 4.4 and their certifications under 4.5 will be assessed on a go/ no-go basis. More details are included in the Tender Documents

4.7	Execution of the works is reserved to a particular profession:	Not Applicable	
4.8	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the works:	Yes	
5	PROCEDURE		
5.1	Type of procedure:	Open	
5.2	Technical Evaluation criteria:	The Technical Evaluation shall be based on the following Criteria. Reaching the 70% threshold set per criterion, is a prerequisite for qualifying to the financial evaluation.	
		Technical Award Criteria	
		<p>B.1 Construction Methodology</p> <p>Submission of a concise construction methodology (max 20 pages), introducing tenderer’s own approach related to the project execution plan and supporting the submitted time-schedule (B.2) on the basis of:</p> <ul style="list-style-type: none"> a. the project specifics b. the design parameters c. the site conditions d. the time-critical procurement and construction issues e. the allocation of worksite and back-office activities f. list of supplied materials and equipment, including technical specifications. 	100%
		<p>B.2 Project Team and Time-Schedule</p> <p>Concise project team structure, taking into consideration the minimum requested experience, the project specifics, and roll-out phasing plan, the involved disciplines and both the worksite staff and the involved back-office resources, indicating the following:</p> <ul style="list-style-type: none"> • Curricula Vitae (CVs) of engaged in-house and outsourced key personnel, indicating their qualifications, experience, and certifications. • Submission of a comprehensive time-schedule with Work Breakdown Structure, describing every activity of the project scope in the right sequence with sufficient detail and meaningful duration as well as explicitly indicating its time-critical path to attain the completion dates. 	100%
5.3	Financial Evaluation criteria:	The Financial Evaluation shall be based on the following Criteria.	

		Financial Award Criteria																							
		Cost of the Project	100%																						
5.4	Information about electronic auction:	Not Applicable																							
5.5	Time limit for requesting Tender Documents	Not Applicable																							
5.6	Time limit for receipt of tender proposals:	24/10/2024	13:00																						
5.7	Language(s) in which tenders or requests to participate may be drawn up:	<p>a) All documents submitted in this Tender are to be in the English language;</p> <p>b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language;</p> <p>c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.</p>																							
5.8	Minimum time frame for tenderer's offer validity:	6 months																							
6	COMPLEMENTARY INFORMATION																								
6.1	This is a recurrent procurement:	No																							
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to Tenders@aia.gr. The written application should bear the project title "CapEx 2024.921 - EXPANSION OF THE EMIGRATION AREA AT THE SATELLITE TERMINAL BUILDING (STB)" and the indication 'Application'</p> <p>In this application the following table must be provided filled-out:</p> <table border="1" data-bbox="616 1503 1474 2020"> <thead> <tr> <th colspan="2">DETAILS OF APPLICANT AND CONTACT PERSON</th> </tr> </thead> <tbody> <tr> <td>Tender title</td> <td></td> </tr> <tr> <td>Company or consortium/joint venture name</td> <td></td> </tr> <tr> <td>Company Address</td> <td></td> </tr> <tr> <td>Title (Mr/Ms)</td> <td></td> </tr> <tr> <td>Contact person Name</td> <td></td> </tr> <tr> <td>Contact person Surname</td> <td></td> </tr> <tr> <td>Corporate title</td> <td></td> </tr> <tr> <td>Phone</td> <td></td> </tr> <tr> <td>Mobile</td> <td></td> </tr> <tr> <td>Email</td> <td></td> </tr> </tbody> </table> <p>Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to</p>		DETAILS OF APPLICANT AND CONTACT PERSON		Tender title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email	
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		<p>prepare and submit their Proposals within the time schedule stated under Section 5.6 of this Contract Notice.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>The contract will be subject to Greek law.</p> <p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>More details are provided in the Tender Documents</p>
6.3	Procedures for appeal:	<p>Applicants, have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee.</p>
6.4	Escalation of Disputes:	<p>A. Body responsible for mediation procedures: Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 106 71 Athens Greece Telephone: +30 210 3678910 E-mail: info@eodid.org Internet address: http://www.eodid.org</p> <p>B. <u>Exclusive jurisdiction of Athens Courts</u></p>