

<b>1</b>	<b>CONTRACTING ENTITY</b>	
1.1	Official name:	Athens International Airport S.A.
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece
1.3	Contact point:	Mr. S. Lountzis Manager Procurement
		Telephone: +30 210 35 36 490 E-mail: <a href="mailto:Tenders@aia.gr">Tenders@aia.gr</a>
1.4	General internet address:	<a href="http://www.aia.gr/company-and-business/business/current-tenders/">http://www.aia.gr/company-and-business/business/current-tenders/</a>
<b>2</b>	<b>OBJECT OF THE CONTRACT</b>	
2.1	Title:	Design and Construction for the Multi-Storey Car Park (MSP) and North-West Apron (NWA)
2.2	Type of contract:	Design and Construction
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.02.19) and Law 5080/2024 (Government Gazette A' 4/ 16.01.2024), is inviting companies or consortia/ joint ventures to tender for the Works in title at Athens International Airport "Eleftherios Venizelos".</p> <p>The overall scope includes the Design and Construction for the Multi-Storey Car Park (MSP) and North-West Apron (NWA).</p> <p>The contract agreement refers to a new facility located at the existing P1 short-term parking area, opposite to the MTB and South of the Airport Railway Station (ARS), pedestrian bridge, and airport hotel. The MSP facility (Part A of the Project) will have a capacity of 3,365 car spaces, distributed over seven (7) levels, above ground and one (1) basement on its northern part, accommodating MEP facilities, totaling approx. 98.600 sqm. The first two (2) levels will be designated to car rental companies, providing office spaces, parking spaces, and facilities such as car wash. The remaining five levels will accommodate both short-term and long-term car parking needs.</p> <p>The North-West Apron development (Part B of the Project) is designed to provide 32 remote parking stands for Code C aircrafts, with the ability to also serve two (2) Code E aircrafts, the necessary taxiways, a ramp service station building of 4.860 sqm, and Ground Support Equipment (GSE) areas, on an overall area of 260.000 sqm. The project also includes the construction of two (2) new ramp service bridges associated with the apron expansion.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>
2.4	Information about options:	Not Applicable
2.5	Duration of the contract:	<p>Estimated award: January 2025 Project Completion: Q2 2027 Term completion (including Liability Period): Q2 2029</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>

2.6	Renewals:	Not Applicable
2.7	Estimated contract value:	Multi-Storey Car Park: € 88 million North-West Apron: € 100 million
<b>3</b>	<b>LEGAL, ECONOMIC AND FINANCING INFORMATION</b>	
3.1	Deposits and guarantees:	Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents. The awarded contractor will be required to submit a Performance Bond, upon signing of the contract.  Details and prerequisites are provided in the Tender Documents.
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	In case applicants form and participate in the Tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability.  More details are included in the Tender Documents.
3.4	Other particular conditions:	None
<b>4</b>	<b>CONDITIONS FOR PARTICIPATION</b>	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	Applicants will be asked to prove: <ul style="list-style-type: none"> <li>a. Tenderers' financial ability of €120mio as proved by the last fiscal year's (2023) audited Financial Statements (i.e., Balance Sheet, Income Statement, Cashflow Statement), the notes of the Financial Statements and the chartered auditor's report.</li> <li>b. Tenderers' financial standing as derived from the submitted audited Financial Statements (i.e., Balance Sheet, Income Statement, Cashflow Statement) the notes of the financial statements and the chartered auditor's report, for each of the previous three (3) fiscal years i.e. 2021, 2022, 2023; and a bank reference in the form of letter issued by the tenderer's bank.</li> </ul> <p>More details are included in the Tender Documents.</p> <p>AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are</p>

		hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: <a href="https://www.aia.gr/company-and-business/business/privacy-notice-business-partners">https://www.aia.gr/company-and-business/business/privacy-notice-business-partners</a> , being an integral part of the present document.
4.3	Technical Ability to Execute the Project:	The Tenderers shall provide proof of experience in airport pavements and building projects. Minimum one (1) project with similar scope during the last ten (10) years with individual contract value of at least €100mio, evidenced by a client's written confirmation (attestation) on the associated cost and the timely and successful completion.
4.4	Performance in previous AIA's International Construction Projects awarded over the last 3 years.  <i>(Applicable only for tenderers previously awarded AIA's international construction projects as contractors).</i>	The Tenderer, regardless of its form of participation, will be excluded from participating in the Tender process in case the Tenderer (including its parent company, subsidiary, affiliated or any entity on which it relies) has been found: <ul style="list-style-type: none"> <li>• In default or in breach of prior obligations or terms of agreements previously signed with AIA, which resulted in the early termination of the agreement(s), caused damages to AIA or third parties, or led to the forfeiture of any letter of guarantee, or the enforcement of penalty clauses or any other similar sanctions.</li> <li>• Responsible for a delay in a previous project due to the tenderer's fault, evidenced by: <ol style="list-style-type: none"> <li>1. A Taking Over Certificate proving non-compliance with the contractual completion date or extended completion date (validly granted in cases of project scope variations), and/or</li> <li>2. Issuance of a "Special Notice," as provided for under the "Termination of the Agreement" Clause in the terms and conditions of the contract.</li> </ol> </li> <li>• In violation of grave professional misconduct, including but not limited to acts of omission, misrepresentation, or breach of business practices carried out in good faith, or any violation constituting professional misconduct contrary to, among others, labour, social, or environmental laws (this obligation applies to both the entity and any individual within the entity charged with the management or representation of the tenderer)</li> </ul>
4.5	Quality / Health & Safety / Environmental Certifications	<ol style="list-style-type: none"> <li>a. Quality Management certificate (9001:2015).</li> <li>b. Health and Safety (H&amp;S) certificate OHSAS 18001:2007 or ISO 45001:2018 or relevant H&amp;S manual.</li> <li>c. Environmental Management System (EMS) Certification as per 14001:2015 and/or verification as per EMAS 1221/2009.</li> <li>d. BIM certification – ISO 19650 (provided by Contractor or named Subcontractors)</li> </ol>
4.6	Information for evaluating if the requirements are met:	Applicants will be assessed and pre-selected on the basis of equal opportunities. Their economic and financial ability under 4.2, their project experience under 4.3, their performance in previous AIA's international construction projects under 4.4 and their certifications under 4.5 will be assessed on a go/ no-go basis.  More details are included in the Tender Documents

4.7	Execution of the works is reserved to a particular profession:	Not Applicable	
4.8	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the works:	Yes	
<b>5</b>	<b>PROCEDURE</b>		
5.1	Type of procedure:	Open	
5.2	Award criteria (Reaching the 70% threshold per criterion, is prerequisite for qualifying to the financial evaluation):	<b>Technical Award Criteria (Weighted Factor 40%)</b>	
		<p><b>Project methodology</b></p> <p>Submission of a concise project methodology (max 40 pages for each Part of the project), introducing tenderer's own approach related to the detail design and the project execution for each part of the project (Part A &amp; Part B) and supporting the submitted time-schedule (B.3) on the basis of the:</p> <ul style="list-style-type: none"> <li>a. Project Execution Plan (PEP)</li> <li>b. Design Management Plan</li> <li>c. Construction Methodology</li> <li>d. Procurement Plan &amp; Vendors</li> <li>e. QHSE Documentation</li> <li>f. Project-specific Commissioning Plan</li> <li>g. Project-specific BIM Execution Plan</li> </ul>	<b>20%</b>
		<p><b>Project team</b></p> <p>Concise project organization chart, representing all involved disciplines and indicating the following:</p> <ul style="list-style-type: none"> <li>a. The CV's of the engaged in-house and outsourced key-personnel depicting, their qualifications, certifications and experience, as detailed in the Scope of Works.</li> <li>b. A binding list of the assigned design team and key subcontractors and sub consultants with critical role for the timely completion of the project (e.g., earthworks, concrete, steel, pavements etc.) along with their technical capability in terms of their experience, machinery and equipment. The Tenderer must provide a duly signed bilateral agreement with each of the key subcontractors and subconsultants for the purpose of this project.</li> </ul>	<b>10%</b>

		<p><b>Time Schedule</b> Submission of a comprehensive time-schedule, describing every single work category of the project scope and for each Part of the project (Part A and Part B), to demonstrate the execution of the Works in accordance with the project methodology, including milestones, critical paths, and resource deployment schedule.</p>	<b>10%</b>										
		The threshold set per criterion for qualifying to the next phase of the evaluation is <b>70%</b> .											
		<b>Financial Award Criteria (Weighted Factor 60%)</b>											
		The technically accepted proposals will be evaluated based on the cost (present value) of the project.	<b>60%</b>										
5.3	Information about electronic auction:	Not Applicable											
5.4	Time limit for requesting Tender Documents	Not Applicable											
5.5	Time limit for receipt of tender proposals:	<b>9/12/2024</b>	<b>13:00 (Greek Time)</b>										
5.6	Language(s) in which tenders or requests to participate may be drawn up:	<p>a) All documents submitted in this Tender are to be in the English language;  b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language;  c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.</p>											
5.7	Minimum time frame for tenderer's offer validity:	6 months											
<b>6</b>	<b>COMPLEMENTARY INFORMATION</b>												
6.1	This is a recurrent procurement:	No.											
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process:  Applicants are requested to submit a written application by email to <a href="mailto:Tenders@aia.gr">Tenders@aia.gr</a>. The written application should bear the title "<b>Design and Construction for the Multi-Storey Car Park (MSP) and North-West Apron (NWA)</b>" and the indication 'Application'</p> <p>In this application the following table must be provided filled-out:</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="2" style="background-color: #cccccc;">DETAILS OF APPLICANT AND CONTACT PERSON</th> </tr> </thead> <tbody> <tr> <td>Tender title</td> <td></td> </tr> <tr> <td>Company or consortium/joint venture name</td> <td></td> </tr> <tr> <td>Company Address</td> <td></td> </tr> <tr> <td>Title (Mr/Ms)</td> <td></td> </tr> </tbody> </table>		DETAILS OF APPLICANT AND CONTACT PERSON		Tender title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)	
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Tender title													
Company or consortium/joint venture name													
Company Address													
Title (Mr/Ms)													

Contact person Name	
Contact person Surname	
Corporate title	
Phone	
Mobile	
Email	
User that is going to be granted access to the VDR (Name)	
User that is going to be granted access to the VDR (Company)	
User that is going to be granted access to the VDR (Email address)	

Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to download the Tender Documents and prepare and submit their Proposals within the time schedule stated under Section 5.5 of this Contract Notice.

All requested documents must be submitted electronically in a Virtual Data Room (VDR) System.

Following the submission of their written application and in order to be able to participate in the Tender, the Applicant needs to designate a user that is going to be granted access to the VDR.

The details that are needed in order to create the credentials for entering the Virtual Data Room are the following and should be submitted at [AlexandroglouE@aia.gr](mailto:AlexandroglouE@aia.gr) and copying [DimitriouG@aia.gr](mailto:DimitriouG@aia.gr) :

- Name:
- Company:
- Email Address:

Upon submitting these details (at [AlexandroglouE@aia.gr](mailto:AlexandroglouE@aia.gr) and copying [DimitriouG@aia.gr](mailto:DimitriouG@aia.gr)), you will be sent an email from [service@datasite.com](mailto:service@datasite.com) which is the provider of the VDR platform "DATASITE."

The mail is your invitation to the VDR and it will contain detailed information on how to create your account if you are new user or to sign in if you already have an account. In case you don't receive any of the above in your inbox, please be sure to check your Junk Mail folder and if not, communicate immediately with AIA at [AlexandroglouE@aia.gr](mailto:AlexandroglouE@aia.gr) and copying [DimitriouG@aia.gr](mailto:DimitriouG@aia.gr). Once you complete the sign-up process, you can log in to <https://login.global.datasite.com/login/> and enter the VDR. You can access the VDR by any web browser although Google Chrome is recommended for performance issues. No installation is needed.

When entering the VDR, you will be able to see a folder structure, similar to the one used in Windows. Inside the folder with your company's name you will find subfolders according to the indications as follows:

- One Folder named Prerequisites,
- One folder named Technical Proposal (incl. two subfolders, one for the Multi-Storey Car Park and one for North-West Apron & the Ramp Service Station),
- One folder named Financial Proposal.

This is where you are requested to submit the proposal files, each on the respective folder. Please take care with your Proposal as incorrect

		<p>submissions in any folder (e.g. Financial Proposal details in the Technical Proposal folder) may invalidate your proposal.</p> <p>The process of uploading the documents is by Drag &amp; Drop. You are dragging the file from your computer to the folder on the VDR. You will be able to confirm that the files are uploaded successfully by seeing them inside the folders in the VDR.</p> <p>It is strongly advised to proceed to your login process much earlier than the deadline of proposals' submission.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>The contract will be subject to Greek law.</p>
6.3	Procedures for appeal:	<p>Applicants, have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee.</p>
6.4	Body responsible for mediation procedures:	<p>A. Body responsible for mediation procedures: The mediation shall be conducted by and in accordance with the Greek Law including Law 4640/2019 as well as the mediation rules of the International Chamber of Commerce ("ICC") ("ICC Mediation Rules") with seat in Athens, Greece</p> <p>B. <u>Exclusive jurisdiction of Athens Courts</u></p>