

<b>1</b>	<b>CONTRACTING ENTITY</b>		
1.1	Official name:	Athens International Airport S.A.	
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece	
1.3	Contact point:	Mr. S. Lountzis	Telephone: +30 210 35 36 490 Fax: +30 210 35 37 734 E-mail: <a href="mailto:LountzisS@aia.gr">LountzisS@aia.gr</a> <a href="mailto:Tenders@aia.gr">Tenders@aia.gr</a>
1.4	General internet address:	<a href="http://www.aia.gr/company-and-business/business/current-tenders/">http://www.aia.gr/company-and-business/business/current-tenders/</a>	

<b>2</b>	<b>OBJECT OF THE CONTRACT</b>		
2.1	Title:	<b>Purchase of seven (7) AIRCRAFT RESCUE FIRE FIGHTING (ARFF) VEHICLES</b>	
2.2	Type of contract:	Supply and Support Services	
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A' 29/19.02.19) and 5080/2024 (Government Gazette A' 4/ 16.1.2024) is inviting companies or consortia/ joint ventures to tender for the Services in title at Athens International Airport "Eleftherios Venizelos".</p> <p>AIA's Tender objective is the purchase of newly built and low emission technology Aircraft Rescue Fire Fighting Vehicles with rescue equipment along with, the provision of the testing and commissioning of the vehicles, the training of AIA's technician staff and Fire Brigade Operators and the provision of preventive and technical support services.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>	
2.4	Lots:	Not Applicable	
2.5	Information about options:	Not Applicable	
2.6	Duration of the contract:	<p>Estimated award: July 2024</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>	
2.7	Renewals:	Not Applicable	
2.8	Estimated contract value:	The estimated total contract value, amounts to:€ 6.650.000	

<b>3</b>	<b>LEGAL, ECONOMIC AND FINANCING INFORMATION</b>		
3.1	Deposits and guarantees:	Applicants will be asked to submit, with their proposals, a Participation Bond , to be returned in accordance with the terms and conditions of the Tender Documents.	

		The awarded contractor will be required to submit a Performance Bond upon signing of the contract. Details and prerequisites are provided in the Tender Documents.
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	In case applicants form and participate in the tender as group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability.  More details are included in the Tender Documents.
3.4	Other particular conditions:	None

<b>4</b>	<b>CONDITIONS FOR PARTICIPATION</b>	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	<ul style="list-style-type: none"> <li>• Tenderers' financial ability in relation to the Project's anticipated outflow (estimated for 2024 at €6,65 mio) as proved by the last fiscal year's (2022) audited Financial Statements, (i.e., Balance Sheet, Income Statement, Cashflow Statement), the notes of the financial statements and the chartered auditor's report.</li> <li>• Tenderers' financial standing as derived from the submitted audited Financial Statements (i.e., Balance Sheet, Income Statement, Cashflow Statement) the notes of the financial statements and the chartered auditor's report, for each of the previous three (3) fiscal years i.e., 2020, 2021, 2022; The financial standing should be accompanied with a bank reference in the form of letter issued by the Tenderer's bank.</li> </ul> <p>More details are included in the Tender Documents.</p> <p>AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: <a href="https://www.aia.gr/company-and-business/business/privacy-notice-business-partners">https://www.aia.gr/company-and-business/business/privacy-notice-business-partners</a> , being an integral part of the present document</p>
4.3	Technical capacity:	<p>The tenderers shall provide for the requested firefighting rescue vehicles proof of supply and maintenance for firefighting operations at European Union airports within the last eight (8) years.</p> <p>The aforementioned experience for the supply and maintenance must be evidenced by a client's written confirmation (attestation) on the timely supply, successful commissioning and efficient after sales support of the requested vehicles.</p>
4.4	Quality / Health & Safety / Environmental Certifications	Quality Management certificate (ISO9001:2015). Environmental Management System (EMS) Certification as per ISO14001:2015 and/or verification as per EMAS 1221/2009 (provided by the vehicles manufacturer).
4.5	Pre-requisites Technical Requirements	The tenderers must complete the Compliance tables requested and attach any documentation (data-sheet etc.) required to prove the response validity.
4.6	Availability of Spare Parts	Commitment for spare parts availability for a minimum period of ten (10) years. The Tenderers shall submit relevant statement from vehicle manufacturers.
4.7	Information for evaluating if the requirements are met:	Applicants will be assessed and pre-selected on the basis of equal opportunities. Their professional credentials and reliability, as well as their economic and financial ability under 4.2, their technical capacity under 4.3, the certifications under 4.4, the technical requirements under 4.5 and the availability of spare parts under 4.6 will be assessed on a go/ no-go basis.

		More details are included in the Tender Documents
4.8	Execution of the service is reserved to a particular profession:	No
4.9	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the service:	Yes

<b>5</b>	<b>PROCEDURE</b>		
5.1	Type of procedure:	Open	
5.2	Award criteria (Reaching the 70% threshold, is prerequisite for qualifying to the financial evaluation):	<b>Technical Award Criteria (Weighting Factor 40%)</b>	
		<b>Alignment with AIA's requested operational and technical specifications.</b> <ul style="list-style-type: none"> <li>• Rating of proposal regarding fitting/conformance with Airport's operational and technical specifications as depicted in Technical Description of the respective vehicles.</li> <li>• Alignment of the delivery time-plan for the respective vehicles, with the time limits set in the Technical Description requirements. Shortened delivery plan of the vehicles shall be positively evaluated.</li> <li>• Warranty period coverage of vehicles beyond the required two (2) years, shall be positively evaluated.</li> </ul>	25%
		<b>Maintenance and Technical Support</b> <ul style="list-style-type: none"> <li>• Submission of a comprehensive Technical Support scheme which will include: <ul style="list-style-type: none"> <li>(i) Maintenance Plan (activities &amp; frequencies) per year and per vehicle,</li> <li>(ii) spare parts and consumables list on average annual use,</li> <li>(iii) complete Training Plan for Airport's Fire Fighting Brigade staff and Airport's Technical staff for routine preventive maintenance and Level 1 &amp; 2 corrective maintenance technical support.</li> </ul> </li> <li>• Commitment to response times on reported faults, as per Technical Description requirements, for vehicles Level 2 and Level 3 (corrective maintenance technical support).</li> </ul>	15%
		<b>Financial Award Criteria (Weighting Factor 60%)</b>	
		Total fee (based on Present Value) for the purchase of the requested vehicles including two (2) years preventive maintenance routines,	50%
Discount on the yearly official price list of spare parts	10%		
5.3	Information about electronic auction:	N/A	
5.4	Time limit for requesting Tender Documents	N/A	

5.5	Time limit for receipt of tender proposals:	05/06/2024	17:00 (GR)
5.6	Language(s) in which tenders or requests to participate may be drawn up:	<p>a) All documents submitted in this tender are to be in the English language;</p> <p>b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language;</p> <p>c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.</p>	
5.7	Minimum time frame during which the tenderer must maintain the tender:	6 months	

<b>6</b>	<b>COMPLEMENTARY INFORMATION</b>																														
6.1	This is a recurrent procurement:	No																													
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process:  Applicants are requested to submit a written application by email to Tenders@aia.gr. The written application should bear the title "<b>Purchase of seven (7) AIRCRAFT RESCUE FIRE FIGHTING (ARFF) VEHICLES</b>" and the indication 'Application'</p> <p>In this application the following table must be provided filled-out:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="2" style="background-color: #cccccc;">DETAILS OF APPLICANT AND CONTACT PERSON</th> </tr> </thead> <tbody> <tr><td>Tender title</td><td></td></tr> <tr><td>Company or consortium/joint venture name</td><td></td></tr> <tr><td>Company Address</td><td></td></tr> <tr><td>Title (Mr/Ms)</td><td></td></tr> <tr><td>Contact person Name</td><td></td></tr> <tr><td>Contact person Surname</td><td></td></tr> <tr><td>Corporate title</td><td></td></tr> <tr><td>Phone</td><td></td></tr> <tr><td>Mobile</td><td></td></tr> <tr><td>Email</td><td></td></tr> <tr><td>User that is going to be granted access to the VDR (Name)</td><td></td></tr> <tr><td>User that is going to be granted access to the VDR (Company)</td><td></td></tr> <tr><td>User that is going to be granted access to the VDR (Email address)</td><td></td></tr> </tbody> </table> <p>Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to download the Tender Documents and prepare and submit their Proposals within the time schedule stated under Section 5.5 of this Contract Notice.</p>		DETAILS OF APPLICANT AND CONTACT PERSON		Tender title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email		User that is going to be granted access to the VDR (Name)		User that is going to be granted access to the VDR (Company)		User that is going to be granted access to the VDR (Email address)	
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		<p>All requested documents must be submitted electronically in a Virtual Data Room (VDR) System.</p> <p>Following the submission of their written application and in order to be able to participate in the Tender, the Applicant needs to designate a user that is going to be granted access to the VDR.</p> <p>The details that are needed in order to create the credentials for entering the Virtual Data Room are the following and should be submitted at AxiotidouM@aia.gr and copying DimitriouG@aia.gr :</p> <ul style="list-style-type: none"> <li>• Name:</li> <li>• Company:</li> <li>• Email Address:</li> </ul> <p>Upon submitting these details, Applicants will be sent two emails from VenueClientServices@dfinsolutions.com, which is the provider of the VDR platform "Venue".</p> <p>The first mail is the invitation to the VDR and it will contain detailed information on how to create an account. The second mail will contain a personalized link that redirects the Applicants to the Venue sign up page. In case any Applicant doesn't receive any of the above in their inbox, please be sure to check the Junk Mail folder and if not, communicate immediately with AIA at AxiotidouM@aia.gr, copying DimitriouG@aia.gr .</p> <p>Once Applicants complete the sign-up process, they can log in to <a href="http://www.dfsvenue.com">www.dfsvenue.com</a> and enter the VDR. VDR can be accessed by any web browser although Google Chrome is recommended for performance issues. No installation is needed.</p> <p>When entering the VDR, Applicants will be able to see and download the folder with the Tender documents.</p> <p>It is strongly advised to proceed to your login process to the Venue much earlier than the deadline of submission. Applicants may be requested to supply additional information.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>The contract will be subject to Greek law.</p>
6.3	Procedures for appeal:	<p>Applicants, have the right to file an objection on AIA's award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA's Objections Committee</p>

6.4	Body responsible for mediation procedures:	A. Body responsible for mediation procedures: Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 106 71 Athens Greece Telephone: +30 210 3678910 E-mail: info@eodid.org Internet address: <a href="http://www.eodid.org">http://www.eodid.org</a>
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