

1	CONTRACTING ENTITY	
1.1	Official name:	Athens International Airport S.A.
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata Greece
1.3	Contact point:	Mr. S. Lountzis Telephone: +30 210 35 36 490 E-mail: Tenders@aia.gr
1.4	General internet address:	http://www.aia.gr/company-and-business/business/current-tenders/
2	OBJECT OF THE CONTRACT	
2.1	Title:	Supply and Maintenance of Electric Vehicles & Chargers
2.2	Type of contract:	Supply and Maintenance
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement as ratified by Law 2338/1995 (Government Gazette A'202/14.09.95), as amended and ratified by virtue of Law 4594/2019 (Government Gazette A'29/19.02.19) and Law 5080/2024 (Government Gazette A' 4/ 16.01.2024), is inviting companies or consortia/ joint ventures to tender for the Works in title at Athens International Airport "Eleftherios Venizelos".</p> <p>Following Route 2025 corporate directive, AIA aims to replace company's diesel/gasoline powered fleet of buses and operational vehicles to electric, eliminating the use of diesel and petrol.</p> <p>The project is scheduled for gradual completion by the end of September 2025, encompasses the procurement of 59 electric vehicles, as well as the provision of necessary preventive maintenance support over a 5-year period.</p> <p>The project is divided in three (3) Lots:</p> <ul style="list-style-type: none"> - Lot 1: Electric Buses (17nos) and Chargers (6nos) - Lot 2: Electric VANs (29nos) - Lot 3: Electric SUVs (13nos) <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>
2.4	Information about options:	Not Applicable
2.5	Duration of the contract:	<p>Estimated award: November 2024</p> <p>Vehicles delivery time: The latest by end of September 2025</p> <p>Term completion (including Liability Period and Preventive Maintenance): End of October 2033.</p> <p>More details will be included in the Tender Documents which will be dispatched to the interested applicants.</p>
2.6	Renewals:	Not Applicable

2.7	Estimated contract value for all Lots:	Total Value: € 13.4 million Lot 1: €11.4 million Lot 2: €2.5 million Lot 3: €0.5 million
3	LEGAL, ECONOMIC AND FINANCING INFORMATION	
3.1	Deposits and guarantees:	Only for Lot1, applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents. For all Lots, the awarded contractor(s) will be required to submit a Delivery Bond, upon signing of the contract. For all Lots, the awarded contractor(s) will be required to submit a Performance Bond, upon delivery of the vehicles. Details and prerequisites are provided in the Tender Documents.
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	In case applicants form and participate in the Tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability. More details are included in the Tender Documents.
3.4	Other particular conditions:	None
4	CONDITIONS FOR PARTICIPATION	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Economic and financial ability:	Applicants will be asked to prove: <ul style="list-style-type: none"> a. Tenderers' financial ability in relation to the project's Lot(s) (that the Tenderer is participating) anticipated cost, as proven by the last fiscal year's (2023) audited financial statements, (i.e., balance sheet, income statement, cash flow statement), the notes of the financial statements and the chartered auditor's report; and bank reference in the form of letter issued by the tenderer's bank. b. Tenderers' financial standing as derived from the submitted audited financial statements (i.e., balance sheet, income statement, cashflow statement) the notes of the financial statements and the chartered auditor's report, for each of the previous three (3) fiscal years i.e., 2021, 2022, 2023; and a bank reference in the form of letter issued by the tenderer's bank. <p>More details are included in the Tender Documents.</p> <p>AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at</p>

		pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: https://www.aia.gr/company-and-business/business/privacy-notice-business-partners , being an integral part of the present document.	
4.3	Technical capacity:	<ul style="list-style-type: none"> • For each Lot's vehicles, proof of supply and after sales support in EU countries. • For Lot 1 vehicles, proof of supply of at least 50 battery electric 12-meter similar characteristics urban type buses in EU, EEA or EFTA countries, in the last three (3) years up to the day of the tender. 	
4.4	Quality / Health & Safety / Environmental Certifications	<ul style="list-style-type: none"> a. Quality Management certificate (9001:2015). b. Environmental Management System (EMS) Certification as per 14001:2015 and/or verification as per EMAS 1221/2009. c. Environmental Product Declaration (EPD) according to ISO 14025:2006 for the offered bus model (apply only for Lot 1). 	
4.5	Compliance with minimum technical requirements	<ul style="list-style-type: none"> a. Manufacturer's statement ensuring ten (10) years spare parts availability. b. The tenderers must complete the compliance tables requested per Lot and attach any documentation (datasheet etc.) required to prove the response validity. 	
4.6	Information for evaluating if the requirements are met:	<p>Applicants will be assessed and pre-selected on the basis of equal opportunities. Their economic and financial ability under 4.2, their technical capacity under 4.3, their certifications under 4.4 and their Compliance with minimum technical requirements under 4.5 will be assessed on a go/ no-go basis.</p> <p>More details are included in the Tender Documents.</p>	
4.7	Execution of the works is reserved to a particular profession:	Not Applicable	
4.8	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the works:	Yes	
5	PROCEDURE		
5.1	Type of procedure:	Open	
5.2	Technical Excellence criteria: (Said criteria evaluate proposals exceeding the prerequisite standards under 4.5 and are applicable for each Lot)	<p>1. Extra functional and technical specifications.</p> <ul style="list-style-type: none"> a. Vehicle's operational range b. Battery capacity c. Batteries' warranty period d. Vehicles' warranty 	25%

		<p>2. Maintenance and Technical Support</p> <p>a. Offered Level(s) of corrective maintenance training and certification.</p> <p>b. Spare Parts availability</p> <p>c. Corrective maintenance response times</p>	15%
5.3	Financial Evaluation criteria:	Financial Award Criteria (60%)	
		<p>The financial evaluation of the technically accepted proposals will be based on two (2) distinct parameters:</p> <p>a. Total fee (based on Present Value) for the purchase of the requested vehicles including five (5) years preventive maintenance routines technical trainings and the respective support scheme (helpdesk & response) with weighting factor 95% and</p> <p>b. Discount on the yearly official price list of spare parts, with weighting factor 5%.</p>	
5.4	Information about electronic auction:	Not Applicable	
5.5	Time limit for requesting Tender Documents	Not Applicable	
5.6	Time limit for receipt of tender proposals:	12/09/2024	13:00
5.7	Language(s) in which tenders or requests to participate may be drawn up:	<p>a) All documents submitted in this Tender are to be in the English language;</p> <p>b) In case for applicants which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language;</p> <p>c) In case applicants are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the applicants' country, shall be submitted together with an official translation in the English language.</p>	
5.8	Minimum time frame for tenderer's offer validity:	6 months	
6	COMPLEMENTARY INFORMATION		
6.1	This is a recurrent procurement:	No	
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to Tenders@aia.gr. The written application should bear the title "Supply and Maintenance of Electric Vehicles & Chargers", the indication 'Application' and the Lot(s) in which they are interested to participate, i.e. (Lot 1 and/or Lot 2 and/or Lot 3)</p> <p>In this application the following table must be provided filled-out:</p>	

		DETAILS OF APPLICANT AND CONTACT PERSON																												
		<table border="1"> <tr><td>Tender title</td><td></td></tr> <tr><td>Company or consortium/joint venture name</td><td></td></tr> <tr><td>Company Address</td><td></td></tr> <tr><td>Title (Mr/Ms)</td><td></td></tr> <tr><td>Contact person Name</td><td></td></tr> <tr><td>Contact person Surname</td><td></td></tr> <tr><td>Corporate title</td><td></td></tr> <tr><td>Phone</td><td></td></tr> <tr><td>Mobile</td><td></td></tr> <tr><td>Email</td><td></td></tr> <tr><td></td><td style="text-align: center;">Selection <i>(please indicate herein below the Lot you wish to participate)</i></td></tr> <tr><td>Lot 1 (Buses & Chargers)</td><td></td></tr> <tr><td>Lot 2 (VANs)</td><td></td></tr> <tr><td>Lot 3 (SUVs)</td><td></td></tr> </table>	Tender title		Company or consortium/joint venture name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email			Selection <i>(please indicate herein below the Lot you wish to participate)</i>	Lot 1 (Buses & Chargers)		Lot 2 (VANs)		Lot 3 (SUVs)	
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		<p>Following the submission of their written application, applicants will receive the access details to the Tender Documents by email in order for them to prepare and submit their Proposals within the time schedule stated under Section 5.6 of this Contract Notice.</p> <p>The contract will be subject to Greek law.</p> <p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>More details are provided in the Tender Documents</p> <p>Applicants, have the right to file an objection on AIA’s award decision. Such objection shall be submitted in writing within ten (10) days from receiving the official announcement of the tender result, addressed to the person named in section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA’s Objections Committee.</p>																												
6.3	Procedures for appeal:	As depicted in AIA’s Procurement Policy.																												
6.4	Escalation of Disputes:	<p>A. Body responsible for mediation procedures: Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 106 71 Athens Greece Telephone: +30 210 3678910 E-mail: info@eodid.org Internet address: http://www.eodid.org</p> <p>B. <u>Exclusive jurisdiction of Athens Courts</u></p>																												