

<b>1</b>	<b>CONTRACTING ENTITY</b>	
1.1	Official name:	Athens International Airport S.A.
1.2	Postal address:	Administration Building (17)/ Procurement Department 190 19 Spata, Greece
1.3	Contact point:	Telephone: +30 210 35 36 490 E-mail: <a href="mailto:Procurement@aia.gr">Procurement@aia.gr</a>
1.4	General internet address:	<a href="http://www.aia.gr/company-and-business/business/current-tenders/">http://www.aia.gr/company-and-business/business/current-tenders/</a>

<b>2</b>	<b>OBJECT OF THE CONTRACT</b>	
2.1	Title:	REPLACEMENT OF ELEVEN (11) RECLAIM BELTS
2.2	Type of contract:	Project
2.3	Description:	<p>Athens International Airport S.A. (hereinafter called "AIA") in compliance with the Airport Development Agreement dated 31st July 1995 (Government Gazette A' 202/14.09.1995) as ratified by Law 2338/1995 and as amended and ratified by virtue of Laws 4594/2019, Government Gazette A' 29/19.2.2019 and 5080/2024, Government Gazette A' 4/ 16.1.2024 (thereafter "ADA"), is inviting companies or group of economic operators to tender for the Project in title at Athens International Airport "Eleftherios Venizelos".</p> <p>The BHS Project – Replacement of eleven (11) reclaim belts is a Design and Built project for replacing the existing reclaim belts located in the North and South Baggage Halls of the Main Terminal Building (MTB) at Athens International Airport. The tender is a brownfield project that will be executed in two phases (construction period 1 &amp; 2) and constitutes a complete replacement and affects both BHS Halls.</p> <p>The BHS Project – Replacement of eleven (11) reclaim belts, involves the following key elements:</p> <ul style="list-style-type: none"> <li>• Design of eleven new reclaim belts and feeding lines for the North and the South Halls including the replacement of all electrical cables, ethernet cables, electrical control units, PLCs and PLC control cabinets, according to AIA's technical specifications, performance requirements and IATA design guidelines.</li> <li>• Dismantling and removal of the existing reclaim belts starting at the South Hall and proceeding with the North, according to AIA's BHS operations requirements.</li> <li>• Supply, installation and commissioning of the new reclaim belts, feeding conveyors lines, electrical cables, ethernet cables and control cabinets firstly at the South and secondly at the North Baggage Hall.</li> <li>• Electrical, mechanical, and building works for the required modification on the existing fire shutter doors and openings.</li> <li>• Building works in the passengers area including floor restoration works.</li> <li>• Integration of the new equipment to the existing AIA SCADA system. The existing SCADA system is based on the Atvise.</li> <li>• Certification of the whole system according to the applicable EC standards.</li> </ul> <p>More details are included in the Tender Documents.</p>
2.4	Lots:	This contract is <b>not</b> divided into lots.
2.5	Information about options:	Not Applicable
2.6	Duration of the contract:	Implementation of the Project is expected to be completed by March 2026, plus two years defects liability period
2.7	Renewals:	Not Applicable
2.8	Estimated contract value:	Not Available

<b>3</b>	<b>LEGAL, ECONOMIC AND FINANCING INFORMATION</b>	
3.1	Deposits and guarantees:	Applicants will be asked to submit, with their proposals, a Participation Bond, to be returned in accordance with the terms and conditions of the Tender Documents. The awarded contractor will be required to submit a Performance Bond, upon signing of the contract. Details and prerequisites are provided in the Tender Documents.
3.2	Main financing conditions and payment arrangements and/or reference to the relevant provisions governing them:	As detailed in the Tender Documents.
3.3	Legal form to be taken by the group of economic operators to whom the contract is to be awarded:	In case applicants form and participate in the tender as a group of economic operators, they may be requested to either execute a binding consortium consolidation deed or to form a capital company, prior to contract award, with joint and several liability. More details are included in the Tender Documents.
3.4	Other particular conditions:	None

<b>4</b>	<b>CONDITIONS FOR PARTICIPATION</b>	
4.1	Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:	As detailed in the Tender Documents.
4.2	Financial Standing:	<p>a. Tenderers' financial ability in relation to the anticipated contact cost (estimated at approximately €5mio) as proven by the last fiscal year's (2022) audited Financial Statements, the notes of the financial statements and the chartered auditor's report.</p> <p>b. Tenderers' financial standing as derived from the submitted audited Financial Statements, the notes of the financial statements and the chartered auditor's report, for each of the previous three (3) fiscal years i.e. 2020, 2021, 2022; and a bank reference in the form of letter issued by the Tenderer's bank.</p> <p><u>Note:</u> AIA reserves the right to request and receive, by lawfully operating specialized service providers, correct and up-to-date information about the credit and generally financial situation of the respective tenderers, both at pre and post contractual phases, in its legitimate interest to ensure commercial loyalty, reliability and security of transactions. Tenderers are hereby informed that the processing of any personal data, is subject to the provisions of personal data protection legislation in force. Further information may be obtained under the link: <a href="https://www.aia.gr/company-and-business/business/privacy-notice-business-partners">https://www.aia.gr/company-and-business/business/privacy-notice-business-partners</a>, being an integral part of the Tender Documents.</p> <p>More details are included in the Tender Documents.</p>
4.3	Technical Ability to Implement the Project:	Provision of proof, including letters of attestation / contracts, of at least one (1) baggage reclaim project in an operational airport (brownfield project) of similar size (i.e. 15mio passenger traffic at minimum) within the last fifteen 15 years, and with a scope of the services (Design, Installation & commissioning etc.) similar to the proposed project.
4.4	Performance in AIA's International Construction Projects Awarded Over the Last 5 Years:	The Tenderer, irrespective of its form of participation or any entity on which it relies, will be excluded from participating in the procurement procedure and the Tender in any of the following situations: <ul style="list-style-type: none"> <li>in case, it has been found in default or in breach of prior obligations</li> </ul>

	(applicable only for Tenderers that have been previously awarded international projects by AIA)	<p>or terms of past signed agreements with AIA, which resulted in early termination of the agreement(s) or led to any damages to AIA or third parties, or the forfeiture of any letter of guarantee, or the enforcement of penal clauses or any other similar sanctions.</p> <ul style="list-style-type: none"> <li>in case of time delay in a previous project, due to Tenderer's fault, evidenced by <ul style="list-style-type: none"> <li>the Taking Over Certificate proving the non-attainment of the Contractual Completion Date or the extended Completion Date (validly granted in case of project scope variations), and/ or</li> <li>AIA's continuous notifications escalated even to the issuance of a "Special Notice" as foreseen under the "Termination of the Agreement" Clause in the Terms and Conditions of the Contract.</li> </ul> </li> <li>if the entity or any individual within the entity is in breach of grave professional misconduct in the past, either by omission, misrepresentation or violation of business practices in good faith, or any violation which constitutes professional misconduct contrary to provisions, among others, of labour, social and environmental, law.</li> </ul>
4.5	Information for evaluating if the requirements are met:	<p>Applicants will be assessed and pre-selected on the basis of equal opportunities. Their professional credentials and reliability, as well as their financial standing under 4.2, their technical ability to implement the project under 4.3 and their performance in AIA's international construction projects awarded over the last 5 years under 4.4, will be assessed on a go/ no-go basis.</p> <p>More details are included in the Tender Documents</p>
4.6	Execution of the service is reserved to a particular profession:	No
4.7	Legal persons should indicate the names and professional qualifications of the staff responsible for the execution of the service:	Yes

5	PROCEDURE		
5.2	Award criteria:	The most economically advantageous tender proposal in terms of the criteria stated below.	
		Technical Award Criteria	
		B1. Technical Solution a. Detailed description of the proposed technical solution for both the NBH & SBH reclaim belts. b. Degree of alignment with the performance and functional requirements. c. Compatibility of the proposed implementation concept, method statement and phasing with the BHS operating environment, ensuring safety and minimizing the operational disturbance of all Stakeholders. d. Operational and capacity advantages of the reclaim belts design/ layout.. Optimization of the use of available space and maximization of the installations' throughput. e. Support concept during the defects liability period.	25%
		B2. Time Schedule Provision of a fully detailed time schedule indicating the phasing of the Project (e.g. purchase of materials, construction works based on a substantiated construction methodology, additional measures to further mitigate construction works' operational impact etc.), the key milestone dates for all parts of the	10%

		Project. The time schedule will be assessed taking into consideration the feasibility as well as the consistency with AIA's requirements on Project's duration & milestones and operational constraints.	
		<p>B3. Project Team / Resources</p> <p>Provision of detailed information regarding the resources to be employed during the Project implementation (including own and subcontractors), plant and equipment together with the locally based Project team structure and the remotely supporting team, consisting of the following:</p> <ul style="list-style-type: none"> <li>a. the engaged in-house and outsourced personnel, their qualifications, certifications and experience of the project manager and key personnel (CVs); as well as</li> <li>b. the key subcontractors, their specific scope of works, along with their technical capability in terms of their experience, available machinery and equipment.</li> </ul>	5%
		<b>Financial Award Criteria</b>	
		Present Value (PV) cost of the project.	60%
5.3	Proof of Concept:	N/A	
5.4	Information about electronic auction:	An electronic auction will <b>not</b> be used.	
5.5	Time limit for requesting Tender Documents:	N/A	
5.6	Time limit for receipt of tender Proposals:	19/04/2024	15:00
5.7	Language(s) in which tenders or requests to participate may be drawn up:	<p>a) All documents submitted in this tender are to be in the English language;</p> <p>b) In case of Tenderers which their corporations are established or operating in Greece, copies of certificates and documents issued by judicial, administrative or competent authorities in Greece together with the Board of Directors decisions and audited financial statements may be submitted only in the Greek language;</p> <p>c) In case of Tenderers that are not established in Greece, copies of certificates and documents issued by competent, administrative or judicial authorities, in accordance with the laws of the Tenderer's country, shall be submitted together with an official translation in the English language.</p> <p>d) In case some of the certificates and documents that are required under any clause of the Tender Documents are not issued by competent, judicial or administrative authorities in the country of origin of the Tenderers, then the Tenderers shall submit a solemn declaration by their legal representative, with an official translation in the English language attached.</p>	
5.8	Minimum time frame during which the tenderer must maintain the tender:	Six (6) months	

6	COMPLEMENTARY INFORMATION																							
6.1	This is a recurrent procurement:	No																						
6.2	Additional information:	<p>All parties interested in receiving the relevant Tender Documents are invited to participate in the following process: Applicants are requested to submit a written application by email to <a href="mailto:Procurement@aia.gr">Procurement@aia.gr</a>. The written application should bear the project title and the indication 'Application'. In this application the following table must be provided filled-out:</p> <table><tr><th colspan="2">DETAILS OF APPLICANT AND CONTACT PERSON</th></tr><tr><td>Project Title</td><td></td></tr><tr><td>Company or group of economic operators name</td><td></td></tr><tr><td>Company Address</td><td></td></tr><tr><td>Title (Mr/Ms)</td><td></td></tr><tr><td>Contact person Name</td><td></td></tr><tr><td>Contact person Surname</td><td></td></tr><tr><td>Corporate title</td><td></td></tr><tr><td>Phone</td><td></td></tr><tr><td>Mobile</td><td></td></tr><tr><td>Email</td><td></td></tr></table> <p>Following the submission of their written application, Applicants will receive the access details to the Tender Documents by email in order for them to prepare and submit their Proposals within the time schedule stated under Section 5.6 of this Contract Notice.</p> <p>For requirements relating to the economic and financial capacity and/or the technical and/or the professional abilities of the applicant, the latter may where appropriate rely on the capacity of other entities in accordance with the details set in the Tender Documents.</p> <p>The contract will be subject to Greek law.</p> <p>AIA reserves the right not to proceed with the contract at any stage of the tender process and applicants shall not be entitled to any compensation.</p> <p>More details are provided in the Tender Documents.</p>	DETAILS OF APPLICANT AND CONTACT PERSON		Project Title		Company or group of economic operators name		Company Address		Title (Mr/Ms)		Contact person Name		Contact person Surname		Corporate title		Phone		Mobile		Email	
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Mobile																								
Email																								
6.3	Procedures for appeal:	Applicants have the right to file an objection on AIA’s award decision. Such objection shall be submitted in writing within ten (10) calendar days from receiving the official announcement of the tender result, addressed to the person named in Section 1 above, specifying the legal and factual grounds that justify their objection. The submitted objection will be examined by AIA’s Objections Committee.																						
6.4	Body responsible for mediation procedures:	Athens Mediation and Arbitration Organization («EODID») Nomiki Vivliothiki, Mavromixali street 23 Telephone: +30 210 3678910																						